

DAYANAND EDUCATION SOCIETY'S  
**DAYANAND COLLEGE OF PHARMACY,**  
BARSHI ROAD, LATUR



## Alumni of the Month



**SHRADDHA URGUNDE**

### Contact Details:

[E-mail: shraddhaurgunde96@gmail.com](mailto:shraddhaurgunde96@gmail.com)

### Academic Details

**Bachelor of Pharmacy**

**Year of Passing : 2018**

**(Dayanand College of Pharmacy, Latur)**

**University : S. R. T. M. University, Nanded**

**H.S.C**

**Year of Passing : 2012**

**Board: Divisional Board Latur**

**S.S.C**

**Year of Passing : 2010**

**Board: Divisional Board Latur**

**Present  
Post:**

**Senior Client Partner, Access healthcare India Ltd.  
Pune- India**

### EXPERIMENTAL SKILLS:

One day state level skill development workshop on "Skill & Employability Enhancement" by OpEx Centre for Training and Consultancy on 2<sup>nd</sup> April 2018.

### PRESENTATIONS:

She won second prize in National level poster presentation Competition at Shivlingeshwar College of pharmacy, Almala on "anticancer activity of Green Tea" dated on 20th feb 2018.



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### Academic Details

**Master of Pharmacy (Pharmaceutical Analysis)**

**Year of Passing : 2022** (National Institute of Pharmaceutical Education and Research (NIPER), Hyderabad)

**University : S. R. T. M. University, Nanded**

**Bachelor of Pharmacy- (9.95 CGPA )**

**Year of Passing : 2020** (Dayanand College of Pharmacy, Latur)

**University : S. R. T. M. University, Nanded**

**H.S.C (78.62 %)**

**Year of Passing : 2016** (Mahatma Gandhi Mahavidyalaya, Ahmedpur)

**Board: Divisional Board Latur**

**S.S.C (93.60 %)**

**Year of Passing : 2014** (Mahatma Gandhi Mahavidyalaya, Ahmedpur)

**Board: Divisional Board Latur**

**KENDRE PRATIMA**

### Contact Details:

**E-mail: [pratimakendre27@gmail.com](mailto:pratimakendre27@gmail.com)**

**Present Post:**

**Technical Associate, Genpact, Mumbai, India**

### Certifications/Achievements/Awards

- **First rank in university examinations 2020(SRTMU, Nanded) [GOLD MEDALIST]**
- **Qualified NIPER-JEE 2020 with AIR-190**
- **Qualified GPAT-2020 with AIR -39**
- **Qualified GPAT-2019**
- **Completed one month crash course in "Drug Regulatory Affairs"**
- **One-month Inplant Industrial training in 2019 at Bora Pharm Private Limited, Ahmednagar.**
- **Attended National Conference on "Emerging Prospects in Pharmaceutical Industry" organized by MITCON Institute of Management, Pune.**
- **Participated in One Day National conference on "Progressive Approaches in Pharma Profession" Organized By Dayanand College of Pharmacy, Latur.**

### Core Competencies

- **Complex problem solver**
- **Service-focused**
- **Creative design**
- **Innovative**

### Technical Skills:

- **Regulatory Affairs -Labelling**
- **LC-MS/MS**
- **GC-MS**
- **ICP-MS**
- **NMR**
- **IR**
- **UV**

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## Alumni of the Month



### Academic Details

**Master of Pharmacy**

**Year of Passing : 2021** (SIES School of Business Studies)

**Bachelor of Pharmacy**

**Year of Passing : 2019** (Dayanand College of Pharmacy, Latur)

**H.S.C**

**Year of Passing : 2015** (Reliance tripura jr. Science college latur, latur)

**S.S.C**

**Year of Passing : 2013** (Dnyaneshwar Vidhyalay Latur, Latur)

**AMIT BABRUWAN GUNJOTE**

### Contact Details:

**E-mail: amit.gunjote.pgpm२०@ssbs.sies.edu.in**

**Present Post:**

**Management Trainee in Product Management Team  
Macleods Pharmaceuticals**

### AWARDS AND SCHOLARSHIPS

- Awarded by Brihad Samaj Scholarship in 2017 & 2018
- Awarded by Priyadarshni Scholarship in 2017

### SUMMER INTERNSHIPS

- **Medisage:- May 27, 2021 - July 27, 2021**  
Business Development Intern  
Title - Digital Knowledge Platforms Adoption by Hcp's in Challenging Clinical Environment
- **Sense 22 Yoga:- May 5, 2021 - July 5, 2021**  
Business Development Intern  
Title- Devising strategies to promote corporate wellness programs

### SEMINARS / TRAINING / WORKSHOPS -

Progressive Approaches in Pharma Profession Institute Name: Dayanand College of Pharmacy, Latur. It is an national level conference held on 3rd February 2017 at Dayanand Auditorium

### CERTIFICATIONS

- Case studies in business analytics with ACCENTURE
- Market Research and Consumer Behavior
- Excel Skills for Business Essentials
- Brand Plan and Data Analysis

### PROJECTS

- To study & develop modules to overcome the malnutrition in the village (Social Business Model) Mentor: Subhash Shinde | Team Size: 6  
We are working on strategies to overcome Malnutrition In Villages of India. I am a team leader of this project. we have to make a social business model for Malnutrition.
- A review article on Hyphenated techniques. Mentor: Prof. Gopal Lohiya
- Comparative study of nasal spray V/s nasal drop in the area of Maharashtra. Mentor: Swati Kulkarni | Team Size: 6



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### Academic Details

**Bachelor of Pharmacy**

**Year of Passing : 2018** (Dayanand College of Pharmacy, Latur)

**University : S. R. T. M. University, Nanded**

**H.S.C**

**Year of Passing : 2014**

**Board: Divisional Board Mumbai**

**S.S.C**

**Year of Passing : 2012**

**Board : Divisional Board Mumbai**

**KADRI MOHD HUSSAIN KHAYUM**

### Contact Details:

**E-mail: [hashmi.hussain0007@gmail.com](mailto:hashmi.hussain0007@gmail.com)**

**Present  
Post:**

**Senior Drug Safety Associate  
Cognizant Technology Solutions, Pharmacovigilance**

#### CAREER OBJECTIVE:

To be a part of organization where the management structure recognizes and rewards loyalty, Honesty, hard work and ambition of an employee by providing growth opportunities and Necessary infrastructure that could contribute to the success of company.

#### TRAINING AND PROJECTS:

- Undergoing "Project Improvement" and "Lean Six Sigma Green Belt" Project in TCS.
- Completed One Month Internship at GLUMEX Pharmaceuticals Mfg. Pvt. Ltd. Mumbai.
- Research project on "The design and selection of antibacterial leads by using various software's.

#### EXTRA CURRICULAR ACTIVITIES AND ACHIEVEMENTS:

- Successfully completed A Certificate Course in Spoken English conducted by Dayanand Education Society, Latur.
- Did anchoring in many college and office functions/events.
- Received 4 On The Spot Awards, 2 BPS Star Performer Awards, 1 Beyond Excellence Award and Appreciation Certificates.

#### COMPUTER KNOWLEDGE:

- Software Worked on Microsoft word, Excel, Power point.
- Operating System - Windows 7 and Windows 10

#### RESPONSIBILITIES AT TATA CONSULTANCY SERVICES:

- Performing duplicate search, booking the case into client's corporate safety database. Eg: Argus Safety database version 7 and attaching the AE (Source document) form to the Case and then routing the case appropriately either for primary review, data entry or Invalid state.
- Case processing and reporting adverse event.
- Check to ensure consistency of narrative and other data fields.
- Performing validity assessment for all cases and determining the seriousness of the Events.
- Coding of suspect product using CDD and concomitant products using WHO Dictionaries.
- Coding of adverse events using MedDRA dictionaries.
- Documenting an adverse event (AEs) which is obtained through various sources such as Solicited and Spontaneous.
- Submissions and finalizations of cases.

#### PARTICIPATION/PRESENTATION:

- Actively participated in various events organized at the institute and organizational level.
- Actively Participated and Attended Various State level competitions, Poster, Paper presentation at National Level "Progressive approaches in Pharma Profession".
- Participated & attended IPA, APTI & SRTMU Nanded, National level conferences.



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## Alumni of the Month

### Aditya Kailash Rathor

Email id: [aditya.rathor1994@gmail.com](mailto:aditya.rathor1994@gmail.com)

**Master of Pharmacy**

**Year of Passing : 2018** (MITCON Institute of Management, Pune)

**Bachelor of Pharmacy**

**Year of Passing : 2016** (Dayanand College of Pharmacy, Latur)

**H.S.C**

**Year of Passing : 2016** (Adarsh College of Science, Hingoli)

**S.S.C**

**Year of Passing : 2014** (S.H.E.H.S. Hingoli)

**Present Post: Brand Manager, Emcure Pharmaceuticals**

### ACHIEVEMENTS

- Designated as RRRO (Rotary Rotaract Relationship Officer) at RC MITCON 2106-17.
- Won 1st prize at "Rotary Youth Leadership Awards (RYLA)".
- Participated in "International Rotary Youth Leadership Awards (IRYLA) 2017".
- Participated in National Level Seminar on "Current Regulatory Scenario & Challenges for Food & Pharmaceutical Industry 2015."
- Participated in National Level Poster Presentation Competition by 2015
- Performed as an anchor in National level conference held as PHARMEET- 2017

### CAREER OBJECTIVE

To succeed in an environment of growth and excellence by working for an organization which provides me the opportunity to improve my skills and knowledge which I can utilize in achieving organization's goal in an ethical manner.

### A BRIEF SYNOPSIS

Currently associated with Ajanta Pharma Ltd. as Product Executive in cardio-diabetic division. I have a fair understanding in managing the brand, developing profitable and productive strategies, coordinating with decision makers. Possess excellent organizational, relationship management, data & analytical skills.

### JOB RESPONSIBILITES

- Handling a brand of Ajanta- Aureus (Cardio- diabetic division) catering to Cardiologists, Physician, Diabetologist & Nephrologists.
- Designing, implementation & execution of the brand portfolio strategy, which includes; development of promotional inputs, planning & organizing of scientific data for sales force for better execution.
- Design & develop marketing plan including brand strategy & marketing program.
- Taking feedback on external & internal customer on brand strategy & inputs.
- Ensure effective brand communication to all concerned department.
- Field force training and solving their



## Alumni of the Month



**Deepak Giridhar Bhandarkote**

### Contact Details:

E-mail: [deepakbhandarkote@gmail.com](mailto:deepakbhandarkote@gmail.com)

### Academic Details

**Bachelor of Pharmacy**

**Year of Passing : 2017** (Dayanand College of Pharmacy, Latur)

**University : S. R. T. M. University, Nanded**  
**H.S.C**

**Year of Passing : 2013**

**Board: Divisional Board Latur**

**S.S.C**

**Year of Passing : 2011** (Saw.Meera Madhymic Vidyalaya, Jawalga)

**Board: Divisional Board Latur**

### ACHIEVEMENTS

- Last 2 years annual performance rating 04 out of 05.
- Winner of Annual SUN Star Award for in Team Effectively and meet all the assigned targets within Assigned time line.
- Successfully done installation and qualification of PFS line and vial line with isolator.

### Present Post:

**Sr Associate (S-ii) Production (compliance),  
Zydus lifesciences Vadodara, Gujarat  
6 years Experience**

### Responsibility

- Knowledge about filling isolator, aseptic technique, manufacturing and visual inspection. Handling USFDA, MHRA audits.
- Handling Ampoule / Vial Washing machine, Tunnel sterilizer, Isolator system, Ampoule / Vial Filling and Stoppering machine, Vial sealing machine (Make: Bausch+Strobel).
- Operating Isolator system (Make: SKAN) and having good knowledge about aseptic technique and isolator Qualification.
- Successfully completed installation & qualification of PFS line Make: Bausch+Strobel and Vial line with Isolator Technology.
- Participation & Execution of Media fill, Aware of Exhibit batches and New Products Filing Activities successfully done within timeline.
- Performed Suspension product Batch manufacturing.
- Good Know how about aseptic technique & working in filling section as well as Ampoule Line / Vial Washing section.
- Well versed on knowledge of Visual Inspection practices.
- Installation, qualification of Automatic Visual inspection machines (Schneider). Also visual inspector qualification performed.
- Knapp kit prepared for automatic Visual inspection machines qualification.
- Visual inspector qualification kit and protocol prepared.
- Qualification protocol preparation of isolator, PFS line and vial line.
- Preparation, Updating and implementation of SOP of area and equipment's.
- Involved in the various risk assessment work.
- Faced Inter Department Self Inspection & Confirmation of its compliance.
- Having Good Exposure on Regulatory Audits like USFDA, MHRA & WHO So on.
- Involved in USFDA Audit - 2019 and successfully get through with compliance & response at Sun Pharma, Halol.

### PROFILE

- A dynamic and aspiring professional with progressive career. Abreast with the latest trends and technologies in Pharmaceutical domain.
- Proficient in grasping new technical concepts and knowledge and utilizing them in an effective manner.
- Optimistic, innovative, hardworking, punctual, good analytical and interpersonal skills, ability to work under pressure.



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## Alumni of the Month



**AJAY UMESH SHINDE**

**Email ID: [ajayshindedept@gmail.com](mailto:ajayshindedept@gmail.com)**

**Bachelor of Pharmacy**

**Year of Passing : 2018** (Dayanand College of Pharmacy, Latur)

**Diploma in Pharmacy**

**Year of Passing : 2015** (S.B.N.M.S. D. Pharmacy College Aalni,  
Osmanabad)

**Present Post: Medical Surveillance Associate**

**Post: IQVIA India Pvt. Limited, Mumbai**

### Key Responsibilities:

- Monitor and evaluate laboratory results on a daily basis from sponsor designated central laboratory.
- Conduct preliminary review of laboratory results relative to established protocol-specific reference range guidelines, using relevant clinical laboratory experience and compares current results with prior laboratory values to evaluate or note clinically significant increases/decreases and contacts the investigator site for pertinent additional clinical contact for distribution to project team.
- Maintain up-to-date laboratory knowledge via continuing education activities or attendance at medical seminars.
- Based on clinical laboratory and monitoring experience, identify potentially significant trends or shifts in laboratory results and alerts IQVIA Medical Advisors.
- Interact with project team to convey critical information that may impact study objectives.
- Work with central laboratory staff to facilitate appropriate monitoring and reporting of subject laboratory results.

### Career Objective

To seek the challenging assignment and responsibility with an opportunity for growth and career advancement as successful achievements. To build an excellent career in field of Pharmacy and dedicate people who will help to explore the skills fully and realize once potential.

### Co-curricular Activities

- Attended Young Inspiration Network Youth Summit 2017 at Nanded.
- Attended advanced course for personality development program.
- Active participation in various events organized at the organization level.
- Actively participated as a volunteer in Pulse Polio Camp 2015 at District level of Osmanabad

**Trainee Data Analyst, Tata Consultancy Services,  
Mumbai 07/2018 - 06/2019**

### Key Responsibilities:

- Handling of various Clinical Study Documents like CSR, IMPA, Study Protocol, etc.
- Use of software's like Informatica Data directory and Oracle SQL as data hub.
- Performing study analysis activities of the different documents in scope and other clinical documents and prepare a master data which is golden set of data and remove duplicates.
- Perform the required activities within the established timelines that are of high quality with adherence to applicable standards, styles, guidelines and processes.
- Perform peer review and quality control review of documents within established timelines with adherence to applicable guidelines using appropriate checklists.
- Facilitate effective interaction and information exchange/communication among co-authors and reviewers as appropriate (including problem solving and resolution of issues).
- Responsible for the construction and submission readiness of different types of eCRFs (Subject



## Alumni of the Month



### Academic Details

**SHRIHARI GOVINDRAO RASAL**

**Bachelor of Pharmacy**

**Year of Passing : 2016** (Dayanand College of Pharmacy, Latur)

**University : S. R. T. M. University, Nanded**

**H.S.C**

**Year of Passing : 2012** (M.P. Jr. College, Ahmedpur)

**Board: Divisional Board Latur**

**S.S.C**

**Year of Passing : 2010** (Ravindranath Tagor Vidhyalaya, Ahmedpur)

**Board : Divisional Board Latur**

### Contact Details:

[shrigrasal@gmail.com](mailto:shrigrasal@gmail.com)

*Present  
Post:*

## MEDICAL REPRESENTATIVE

**Cipla Ltd (Virology)**

### WORK EXPERIENCE

#### 1. MEDICAL REPRESENTATIVE -(July18-Present)

**COMPANY'S NAME:** Cipla Ltd (Virology)

#### ROLE AND IMPLEMENTATIONS:

- Responsible for sales and promotion of Products of Virocare Division (HIV, HEPATOLOGY AND IB) across the assigned region & achieved desired targets and explored marketing avenues to build consumer preference and drive volumes.
- Implemented sales promotional activities as a part of brand building & market development effort.
- Visiting doctors and promoting the brands with help of scientific discussion.
- Built and maintained relationships with key customers like, (Gastroenterologist, Nephrologist and Physician), medical fraternity and stockiest, thereby ensured high customer satisfaction by providing them with complete support.

#### 2. SUMMER INTERNSHIP PROGRAM (May17-July17)

**COMPANY'S NAME:** DocRosh

**PROJECT TITLE:** Digital Marketing of healthcare technology and its promotion

#### ROLE AND IMPLEMENTATIONS:

- Worked as a Business Development Intern
- The project was based on promoting DocRosh App to the Doctors
- Analysed factors that influenced doctors to buy or deny the App.
- Brought doctors on digital platform.

### ACHIEVEMENTS

- Awarded for regional % growth during the year 2018-19 in Cipla.
- Awarded for highest regional % achievement during the Q1 2020 in Cipla.

### ACADEMIC PROJECT

- **Title:** The market base study to understand the marketing and strategy dynamics of "Azithromycin"
- **Key Learning's:** Team work and management